

Retail VIP Banking

Senior Relationship Manager / Relationship Manager

Responsibilities:

- To provide VIP banking services to VIP customers
- To explore wealth management business opportunities with assigned customer portfolio
- To achieve the assigned targets e.g. commission income, new accounts, etc.
- To conduct investment deal transactions

Requirements:

- University degree holder in Business Administration, Finance or Accounting preferably with professional qualifications such as CFA, CFP, CFMP, etc.
- Minimum 3 years' banking experience in wealth management business
- Good command of written and spoken English and Chinese, fluent Mandarin would be an advantage
- Good communication and interpersonal skills
- Proficient in MS Office including Word, Excel and PowerPoint
- Highly responsible and self-motivated with good problem solving skills